# DELHIVEFY

Date: August 08, 2022

BSE Limited, Floor 25, P J Towers, Dalal Street, Mumbai – 400 001 India National Stock Exchange of India Limited Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051 India 100

Scrip Code: 543529

Symbol: DELHIVERY

Sub: Regulation 30: Outcome of Board Meeting – Unaudited Financial Results for the quarter ended June 30, 2022

Dear Sir/ Madam,

In furtherance to our earlier communication dated August 01, 2022 and pursuant to the provisions of the Regulation 30 and 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, ("LODR"), we wish to inform you that based on the recommendations of the Audit Committee at its meeting held on August 08, 2022, the Board of Directors of the Company at its meeting held today i.e. on August 08, 2022, *interalia*, considered and approved the Unaudited Standalone and Consolidated Financial Results of the Company for the quarter ended June 30, 2022 along with the Limited Review Report of the Auditors thereon ("Results"). (copy enclosed)

The board meeting commenced at 08:00 P.M. and concluded at 10:20 P.M.

The aforesaid disclosures will also be hosted on the Company's website at <u>https://www.delhivery.com/investor-relations/</u> as per the provisions of the LODR.

You are requested to take the above on records.

Thanking you,

Yours faithfully,

**For Delhivery Limited** 



Company Secretary & Compliance Officer Membership No: F4810

Place: Gurugram

Encl: As above



4<sup>th</sup> Floor, Office 405 World Mark -2, Asset No 8 IGI Airport Hospitality District, Aerocity New Delhi – 110037, India Tel: + 91 11 4081 9500

Independent Auditor's Review Report on the Quarterly Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

# Review Report to The Board of Directors Delhivery Limited

- 1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Delhivery Limited (the "Holding Company"),its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group") and its associate for the quarter ended June 30, 2022 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. The Holding Company's Management is responsible for the preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The Statement has been approved by the Holding Company's Board of Directors. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

4. The Statement includes the results of the following entities:

# Subsidiaries

Delhivery Cross Border Services Private Limited (Formerly known as Skynet Logistics Private Limited) Delhivery USA LLC Delhivery Corp Limited, London, United Kingdom Delhivery HK Pte. Ltd. Orion Supply Chain Private Limited Delhivery Freight Services Pvt Ltd. Delhivery Singapore Pte. Ltd (w.e.f. August 08, 2021) Spoton Logistics Private Limited (w.e.f. August 24, 2021)

# **Step Down Subsidiaries**

Delhivery Robotics LLC (w.e.f. August 23, 2021) Spoton Supply Chain Solutions Private Limited (w.e.f. August 24, 2021)

# Associate

Falcon Autotech Private Limited (w.e.f. January 04, 2022)

5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of other auditors referred to in paragraph 7 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be



# S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

# 6. Emphasis of Matter

We draw attention to Note 6 to the unaudited consolidated financial results for the quarter ended June 30,2022 regarding the Scheme of Arrangement ('the Scheme') for amalgamation of Vankatesh Pharma Private Limited ('the transferor Company') and Spoton Logistics Private Limited ('the Transferee Company'), which has been described in the aforesaid note. The Scheme has been approved by the NCLT vide its order dated November 27, 2019 with an appointed date of August 30, 2018 and a certified copy has been filed by the Company with the Registrar of Companies, Gujarat, on January 10, 2020. We further draw attention to the fact that in accordance with the Scheme approved by the NCLT, the Company continues to amortize Goodwill over a period of 5 years in the consolidated financial results, which overrides the relevant requirement of Ind AS 103 'Business Combinations' and Ind AS 36 'Impairment of assets' (according to which acquired Goodwill is not permitted to be amortized and is required to be tested annually for impairment). The financial impact of the aforesaid treatment has been disclosed in the Note 6 to the unaudited consolidated financial results.

Our conclusion is not modified in respect of this matter.

- 7. The accompanying Statement includes the unaudited interim financial results and other financial information, in respect of:
  - 6 subsidiaries and 1 step-down subsidiary, whose unaudited interim financial results include total revenues of Rs 345.95 million, total net loss after tax of Rs. 159.81 million and total comprehensive loss of Rs. 151.79 million for the quarter ended June 30, 2022, as considered in the Statement which have been reviewed by their respective independent auditors.
  - 1 associate, whose unaudited interim financial results include Group's share of net profit of Rs. 60.03 million and Group's share of total comprehensive income of Rs. 60.03 million for the quarter ended June 30, 2022, as considered in the Statement whose interim financial results, other financial information has been reviewed by its independent auditor.

The independent auditor's reports on interim financial results of these entities have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures in respect of these subsidiaries and associate is based solely on the report of such auditors and procedures performed by us as stated in paragraph 3 above.

For S.R. BATLIBOI & ASSOCIATES LLP Chartered Accountants ICAI Firm registration number: 101049W/E300004

per Yogesh Midha Partner Membership No.: 094941 UDIN:22094941AOOSRC1928

ANSW DEIN

Place: New Delhi Date: August 08, 2022

CIN: L63090DL2011PLC221234

Regd. Office: N24-N34, S24-S34, Air Cargo Logistics Centre-II, Opposite Gate 6 Cargo Terminal, IGI Airport, New Delhi 110037 IN E-mail: corporateaffairs@delhivery.com; Website: www.delhivery.com

# Statement of Unaudited Consolidated Financial Results for the Quarter ended June 30, 2022

(All amounts in Indian Rupees in millions, except per equity share data)

| S. No. | Particulars   | Quarter ended                              |                           |            | Year ended<br>March 31, 2022 |  |
|--------|---|--|---------------------------|------------|------------------------------|--|
|        |   | June 30, 2022 March 31, 2022 June 30, 2021 |                           |            |                              |  |
|        |   | Unaudited<br>(Refer note 3)                | Audited<br>(Refer note 4) | Audited    | Audited                      |  |
| I      | Revenue from contracts with customers   | 17,457.41                                  | 20,717.56                 | 13,177.22  | 68,822.86                    |  |
| Π      | Other income  | 487.96                                     | 552.65                    | 462.89     | 1,561.41                     |  |
| ш      | Total Income (I+II)   | 17,945.37                                  | 21,270.21                 | 13,640.11  | 70,384.27                    |  |
| IV     | Expenses  |  |                           |            |                              |  |
|        | Freight, Handling and Servicing Costs   | 14,526.20                                  | 15,015.44                 | 8,679.06   |                              |  |
|        | Purchase of traded goods  | -  | -                         | 1,621.33   |                              |  |
|        | Change in inventory of traded goods   | - · ·                                      |                           | (62.30)    |                              |  |
|        | Employee benefits expense   | 3,501.72                                   | 3,406.35                  | 2,064.51   |                              |  |
|        | Fair value loss on financial liabilities at fair value through profit or loss   |  | -                         | 320.12     |                              |  |
|        | Finance costs   | 245.77                                     | 233.00                    | 227.24     |                              |  |
|        | Depreciation and amortisation expense   | 1,813.44                                   |                           | 817.88     |                              |  |
|        | Other expenses  | 1,969.96                                   |                           | 1,268.07   |                              |  |
|        | Total Expenses  | 22,057.09                                  | 22,543.79                 | 14,935.91  | 80,645.30                    |  |
| V      | Loss before exceptional items, share of associates accounted for using equity method and tax (III-IV)   | (4,111.72)                                 | (1,273.58)                | (1,295.80) | (10,261.03)                  |  |
| VI     | Share of profit/(loss) of associates (net)  | 60.03                                      | (32.27)                   | -          | (32.27)                      |  |
| vп     | Loss before exceptional items and tax (V+VI)  | (4,051.69)                                 | (1,305.85)                | (1,295.80) | (10,293.30)                  |  |
| VIII   | Exceptional items   |  | -                         |            |                              |  |
| IX     | Loss before tax (VII+VIII)  | (4,051.69)                                 | (1,305.85)                | (1,295.80) | (10,293.30)                  |  |
| x      | Tax expense :   |  |                           |            | 30.00                        |  |
|        | Current tax   | 9.40                                       | 0.23                      |            | 100.72                       |  |
|        | Deferred tax  | (67.69)                                    |                           |            | (284.02)                     |  |
|        | Total tax expense   | (58.29)                                    |                           | -          | (183.30)                     |  |
| XI     | Loss for the period/year (IX-X)   | (3,993.40)                                 | (1,198.61)                | (1,295.80) | (10,110.00)                  |  |
| XII    | Other Comprehensive Income/(Loss)   |  | -                         |            |                              |  |
|        | a) Items that will not be reclassified to statement of profit and loss in   | n in pr                                    |                           |            | - 137 · -                    |  |
|        | subsequent periods  |  |                           | 28         |                              |  |
|        | - Re-measurement gains/(losses) on defined benefit plans  | (29.05)                                    |                           | (1.24)     |                              |  |
|        | - Income tax relating to items that will not be reclassified to profit and loss   | 2.97                                       | (1.63)                    |            | (3.02)                       |  |
|        | b) Items that will be reclassified to statement of profit and loss in subsequent periods  |  |                           |            |                              |  |
|        | <ul> <li>Exchange differences on translation of foreign operations</li> <li>Income tax relating to items that will be re-classified to profit and loss</li> </ul> | 1.07                                       | 0.63<br>-                 | 2.48       | (5.74)                       |  |
|        | Total Other Comprehensive Income /(Loss) for the period/year (a+b)  | (25.01)                                    | 46.46                     | 1.24       | 14.37                        |  |
| XIII   | Total Comprehensive Loss for the period/year (XI+XII)   | (4,018.41)                                 | (1,152.15)                | (1,294.56) | (10,095.63)                  |  |
| XIV    | Paid up equity share capital (face value ₹ 1 per share)   | 724.50                                     | 642.11                    | 16.38      | 642.11                       |  |
| xv     | Other Equity  |  |                           |            | 58,931.58                    |  |
| xvi    | Loss per equity share (₹) *   |  | - 2 <sup>4</sup>          |            |                              |  |
|        | Basic   | (5.87)                                     | (2.01)                    | (2.41)     | (16.98)                      |  |
|        | Diluted   | (5.87)                                     | (2.01)                    | (2.41)     |                              |  |

\* Loss per share is not annualized for quarter ended June 30, 2022, June 30, 2021 and March 31, 2022.

See accompanying notes to financial results.

S.R. Bartibol & Associates LLP, New Delhi

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#### Explanatory notes to the Statement of Unaudited Consolidated Financial Results for Quarter ended June 30, 2022.

- 1 The above unaudited consolidated financial results of the Group for the quarter ended June 30, 2022 have been prepared in accordance with the recognition and measurement principles laid down in the applicable Indian Accounting Standards ('Ind AS'') as prescribed under section 133 of the Companies Act 2013, read together with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 (as amended from time to time) and other accounting principles generally accepted in India, read with relevant rules thereunder and in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015 ("the Regulations").
- 2 The unaudited consolidated financial results has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India.
- 3 A limited review of the unaudited consolidated financial results for the quarter ended June 30, 2022 have been carried out by our statutory auditors.
- 4 The figures for the quarter ended March 31, 2022 are the balancing figures between the audited figures in respect of the full financial year ended March 31, 2022 and the audited year-to-date figures up to end of the nine months period ended December 31, 2021.
- 5 The unaudited consolidated financial results as reviewed by the Audit Committee, have been approved by Board of Directors at its meeting held on August 08, 2022.
- 6 Spoton Logistics Private Limited had recorded goodwill in its books of accounts upon amalgamation of Vankatesh Pharma Private Limited ('the transferor Company') and Spoton Logistics Private Limited ('the Transferee Company'). The scheme of amalgamation was approved by the NCLT vide its order dated November 27, 2019 with an appointed date of August 30, 2018 and a certified copy has been filed by the Company with the Registrar of Companies, Gujarat, on January 10, 2020. In accordance with the scheme approved by the NCLT, the transferee Company continues to amortise Goodwill over a period of 5 years in unaudited Consolidated Financial Results, which overrides the relevant requirement of Ind AS 103 'Business Combinations' and Ind AS 36 'Impairment of Assets' (according to which acquired Goodwill is not permitted to be amortised and is required to be tested annually for impairment).
- 7 Effective quarter ended March 31, 2022, the Group has made 34.55% investment in FALCON AUTOTECH Private Limited, which is being accounted for as Associate.

#### 8 Segment information

The Group's operating business are organised and managed separately according to the geographical location of the customers with each segment representing a strategic business unit that serves different markets.

Operating segments are defined as components of an enterprise for which discrete financial information is available that is evaluated regularly by the chief operating decision maker (CODM), in deciding how to allocate resources and assessing performance. The Group's CODM is the Chief Executive Officer. The Group has identified geographical segments as reportable segments. The geographical segments comprise:

1) India

2) Rest of world (ROW)

|                                     |                                |                                 |                                | ,                            |
|-------------------------------------|--------------------------------|---------------------------------|--------------------------------|------------------------------|
| (i) Revenue from operations         | Quarter ended<br>June 30, 2022 | Quarter ended<br>March 31, 2022 | Quarter ended<br>June 30, 2021 | Year ended<br>March 31, 2022 |
| Within India                        | 17,474.43                      | 20,730.52                       | 13,201.65                      | 68,750.69                    |
| ROW                                 | 11.31                          | 47.42                           | 23.90                          | 263.04                       |
|                                     | 17,485.74                      | 20,777.94                       | 13,225.55                      | 69,013.73                    |
| Adjustment and elimination          | (28.33)                        | (60.38)                         | (48.33)                        | (190.87)                     |
|                                     | 17,457.41                      | 20,717.56                       | 13,177.22                      | 68,822.86                    |
| (ii) Non - current operating assets |                                |                                 | June 30, 2022                  | March 31, 2022               |
| Within India                        |                                |                                 | 50,212.73                      | 43,812.44                    |
| ROW                                 |                                |                                 | 93.38                          | 100.50                       |
|                                     |                                |                                 | 50,306.11                      | 43,912.94                    |
| Adjustment and elimination          |                                |                                 | (904,57)                       | (1,004.70)                   |
|                                     |                                |                                 | 49,401.54                      | 42,908.24                    |

9 During the quarter ended June 30, 2022, the Company has granted 1,89,140 stock options under various Stock option plan, as approved by Board of Directors, to the eligible employees of the Company and its subsidiaries. Further 6,94,362 stock options has been lapsed and 2,59,727 stock options were exercised during the quarter ended June 30, 2022.

10 During the quarter ended June 30, 2022, based on its assessment of technical and other factors, the Group has re-assessed the useful life of certain property, plant and equipment. Pursuant to such change in useful life the loss before tax during the quarter ended June 30, 2022 has decreased by Rs. 149.18 million and loss per share has decreased from 6.09 to 5.87.

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S.R. Bathbol & Associates LLP, New Delhi

(All amounts in Indian Rupees in millions)

11 During the quarter ended June 30, 2022, the Company has completed its Initial Public Offer (IPO) of 10,74,97,225 equity shares of face value Re. 1 each at an issue price of Rs. 487 per share (including a share premium of Rs. 486 per share). The issue comprised of a fresh issue of 8,21,37,328 equity shares out of which, 8,21,02,165 equity shares were issued at an offer price of Rs. 487 per equity share to all allottees and 35,163 equity shares were issued at an offer price of Rs. 482 per equity share to all allottees and 35,163 equity shares were issued at an offer price of Rs. 482 per equity share, after a discount of Rs. 25 per equity share to the employees (inclusive of the nominal value of Re. 1 per equity share) aggregating to Rs. 40,000 million and offer for sale of 2,53,59,897 equity shares by selling shareholders aggregating to Rs. 12,350 million. Pursuant to IPO, The equity shares of the company were listed on National Stock Exchange of India Limited (NSE) and BSE Limited (BSE) on May 24, 2022.

The total offer expenses are estimated to be Rs. 1,697.25 million (exclusive of taxes) which are proportionately allocated between the selling shareholders and the Company as per respective offer size. The utilization of IPO proceeds of Rs. 38,703.00 million (net of provisional IPO expenses of Rs. 1,297.00 million) is summarized below:

#### (All amounts in Indian Rupees in millions)

| S. No | Particulars  | Amount to be<br>utilised as per<br>prospectus | Utilisation upto<br>June 30, 2022 | Unutilised as on<br>June 30, 2022 |
|-------|--|---|-----------------------------------|-----------------------------------|
|       | Funding organic growth initiatives   |   |                                   |                                   |
| 1     | (i) Building scale in existing business lines and developing new adjacent business lines | 1,600.00                                      | 293.72                            | 1,306.28                          |
|       | (ii) Expanding our network infrastructure  | 13,600.00                                     | 152.00                            | 13,448.00                         |
|       | (iii) Upgrading and improving our proprietary logistics operating system                 | 4,800.00                                      | 221.90                            | 4,578.10                          |
| 2     | Funding inorganic growth through acquisitions and other strategic initiatives            | 10,000.00                                     |                                   | 10,000.00                         |
| 3     | General corporate purposes   | 8,703.00                                      | 575.37                            | 8,127.63                          |
|       | Total  | 38,703.00                                     | 1,243.00                          | 37,460.00                         |

Net proceeds which were unutilised as at June 30, 2022 were temporarily invested in deposits with scheduled commercial banks account. There is a balance of Rs. 0.16 million lying in monitoring agency account of the Company.

- 12 On September 29, 2021, the Company has sub divided equity shares having a face value of Rs. 10 each into 10 equity shares having a face value of Re. 1 each. Further, appropriate adjustments, to the conversion ratio of outstanding cumulative compulsorily convertible preference shares (CCCPS) has been made to reflect the impact of such sub-division.
- 13 The Company had converted from Private Limited Company to Public Limited Company, pursuant to a special resolution passed in the extraordinary general meeting of the shareholders of the Company held on September 29, 2021 and consequently the name of the Company has changed to Delhivery Limited pursuant to a fresh certificate of incorporation by the Registrar of Companies on October 12, 2021.
- 14 The Board of Directors of the Company at its meeting dated January 13, 2022, have approved the conversion of 42,50,045 Cumulative Compulsorily Convertible Preference Shares (CCCPS) having a face value of Rs 100 each into 42,50,04,500 equity shares having a face value of Re. 1 each of the Company (in the ratio of 100:1 i.e. 100 equity shares of Re. 1 each against one CCCPS of Rs. 100 each).
- 15 Delhivery Limited acquired Spoton Logistics Private Limited (Spoton) in August 2021 and initiated integration of Spoton with itself during the month of April, 2022. While the customer, and technology integration phases were completed without issues, however, the operational integration took longer than expected to stabilize. This was due to higher than forecasted volumes creating bottlenecks at key gateways and loads in some capacity constrained locations impacting operations in Quarter 1. This resulted into significant reduction of volumes with some customers. During the period, the management, decided to retain higher operating capacities in terms of manpower and line-haul fleet to ensure stable services. As a result, overall volumes and margins have been impacted in Quarter ended June, 2022 and expected to marginally impact Quarter ended September, 2022 as well.
- 16 The consolidated financial results for quarter ended June 30, 2022, are available on the BSE Limited website (URL: www.bseindia.com), the National Stock Exchange of India Limited website (URL: www.nseindia.com) and on the Company's website (URL:www.delhivery.com/investor-relations/).

For and on behalf of board of directors Delhivery Limited (formary known as Delhivery Private Limited)

Sahil Barua

Managing Director and Chief Executive Officer

Place : Goa

Date : August 08, 2022

S.R. Battibol & Associates LLP, New Delhi



Independent Auditor's Review Report on the Quarterly Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

# Review Report to The Board of Directors Delhivery Limited

- 1. We have reviewed the accompanying statement of unaudited standalone financial results of Delhivery Limited (the "Company") for the quarter ended June 30, 2022 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. The Company's Management is responsible for the preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The Statement has been approved by the Company's Board of Directors. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

# For S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants ICAI Firm registration number: 101049W/E300004

per Yogesh Midha

Partner Membership No.: 094941 UDIN: 22094941AOORVO1078

Place: New Delhi Date: August 08, 2022



CIN: L63090DL2011PLC221234

Regd. Office: N24-N34, S24-S34, Air Cargo Logistics Centre-II, Opposite Gate 6 Cargo Terminal, IGI Airport, New Delhi 110037 IN E-mail: corporateaffairs@delhivery.com; Website: www.delhivery.com

# Statement of Unaudited Standalone Financial Results for the Quarter ended June 30, 2022

(All amounts in Indian Rupees in millions, except per equity share data)

| S. No. | Particulars  | 전문 소리가 여행하는 것이 가지 않는 것이 많이 |   | Quarter ended                            |                |  |
|--------|--|--|---|--|----------------|--|
|        |  | June 30, 2022 March 31, 2022                                   |   | June 30, 2021                            | March 31, 2022 |  |
|        |  | Unaudited<br>(Refer Note 3)                                    | Audited<br>(Refer Note 4)               | Audited                                  | Audited        |  |
| 1      | Revenue from contracts with customers  | 15,993.17  | 16,778.54                               | 12,668.54                                | 59,109.96      |  |
| п      | Other Income   | 572.01   | 473.49                                  | 518.14                                   | 1,698.59       |  |
| ш      | Total Income (I+II)  | 16,565.18  | 17,252.03                               | 13,186.68                                | 60,808.55      |  |
| IV     | Expenses   |  |   |  | 1.000          |  |
|        | Freight, Handling and Servicing Costs  | 13,142.60  | 11,728.30                               | 8,154.96                                 | 41,677.60      |  |
|        | Purchase of traded goods   |  |   | 1,621.33                                 | 1,750.22       |  |
|        | Change in inventory of traded goods  | 10 C - 10 P  |   | (62 28)                                  | (28.75)        |  |
|        | Employee benefits expense  | 2,995.94   | 2,869.62                                | 1,952.68                                 | 11,774 62      |  |
|        | Fair value loss on financial liabilities at fair value through profit or loss    |  | -                                       | 320.12                                   | 2,997.39       |  |
|        | Finance costs  | 232.18   | 229.42                                  | 227.04                                   | 938.91         |  |
|        | Depreciation and amortisation expense  | 1,434.58   | 1,667.96                                | 815.38                                   | 4,781.66       |  |
|        | Other expenses   | 1,838.21   | 1,532.89                                | 1,235.67                                 | 5,530.20       |  |
|        | Total Expenses   | 19,643.51  | 18,028.19                               | 14,264.90                                | 69,421.85      |  |
| v      | Loss before exceptional items and tax (III-IV)                                   | (3,078.33)   | (776.16)                                | (1,078.21)                               | (8,613.30)     |  |
| VI     | Exceptional items (refer note 9)   |  |   | (21.87)                                  | (21.87)        |  |
| VII    | Loss before tax (V+VI)   | (3,078.33)   | (776.16)                                | (1,100.08)                               | (8,635.17)     |  |
| VIII   | Tax expense :  |  |   |  |                |  |
|        | Current tax  | 10. The second   |   |  |                |  |
|        | Deferred tax   |  |   |  |                |  |
|        | Total tax expense  |  |   | ·  |                |  |
| IX     | Loss for the period/year (VII-VIII)  | (3,078.33)   | (776.16)                                | (1,100.08)                               | (8,635.17)     |  |
| x      | Other Comprehensive Income/(Loss)  |  | 1000                                    |  | Stand.         |  |
|        |  |  |   | 9  | 1.00           |  |
|        | a) Items that will not be reclassified to statement of profit and loss in        |  |   |  |                |  |
|        | subsequent periods   | (17.05)  | 40.54                                   | (0.64)                                   | 9.60           |  |
|        | - Re-measurement gains/(losses) on defined benefit plans                         | (17.03)  | 40.34                                   | (0.04)                                   | 9.00           |  |
|        | - Income tax relating to items that will not be reclassified to profit and loss  |  |   | -  |                |  |
|        | b) Items that will be reclassified to statement of profit and loss in subsequent |  | 1 A A A A A A A A A A A A A A A A A A A |  |                |  |
|        | periods  |  | 1 - 1 - 1 - C                           | 1. | 1.0            |  |
|        | - Exchange differences on translation of foreign operations                      | (0.03)   | 0.09                                    | (0.03)                                   | 0.04           |  |
|        | - Income tax relating to items that will be reclassified to profit and loss      |  |   | -  | - 74 -         |  |
|        | Total Other Comprehensive Income /(Loss) for the period/year (a+b)               | (17.08)  | 40.63                                   | (0.67)                                   | 9.64           |  |
| XI     | Total Comprehensive Loss for the period/year (IX+X)                              | (3,095.41)   | (735.53)                                | (1,100.75)                               | (8,625.53)     |  |
| XII    | Paid up equity share capital (face value ₹ 1 per share)                          | 724.50   | 642.11                                  | 16.38                                    | 642.11         |  |
| XIII   | Other Equity   |  |   |  | 60,929.35      |  |
| xiv    | Loss per equity share (₹) *  | 1.1.1  | 1.2.1.1                                 |  | 1.1            |  |
|        | Basic  | (4.53)   | (1.30)                                  | (2.05)                                   | (14.50)        |  |
|        | Diluted  | (4 53)   | (1.30)                                  | (2.05)                                   | (14 50)        |  |

\* Loss per share is not annualized for quarter ended June 30, 2022, June 30, 2021 and March 31, 2022.

See accompanying notes to financial results.

S.R. Batabol & Associates LLP, New Delhi

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#### Explanatory notes to the Statement of Unaudited Standalone Financial Results for Quarter ended June 30, 2022.

- The above unaudited standalone financial results of the company for the quarter ended June 30, 2022 have been prepared in accordance with the recognition and measurement principles laid down in the applicable Indian Accounting Standards (Ind AS<sup>\*</sup>) as prescribed under section 133 of the Companies Act 2013, read together with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 (as amended from time to time) and other accounting principles generally accepted in India, read with relevant rules thereunder and in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015 ("the Regulations").
- 2 The unaudited standalone financial results has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India.
- 3 A limited review of the unaudited standalone financial results for the quarter ended June 30, 2022 have been carried out by our statutory auditors.
- 4 The figures for the quarter ended March 31, 2022 are the balancing figures between the audited figures in respect of the full financial year ended March 31, 2022 and the audited year-to-date figures up to end of the nine months period ended December 31, 2021.
- 5 The unaudited standalone financial results as reviewed by the Audit Committee, have been approved by Board of Directors at its meeting held on August 08, 2022.
- 6 The primary reporting of the Company has been performed on the basis of business segment. Based on the "management approach" as defined in Ind AS 108 Operating Segments, the Chief Operating Decision Maker ('CODM') i.e. Chief Executive Officer of the Company, being the CODM has evaluated of the Company's performance at an overall level as one segment which is 'Logistics Services' that includes warehousing, last mile logistics, designing and deploying logistics management systems. logistics and supply chain consulting/advice, inbound/procurement support and operates in a single business segment based on the nature of the services, the risks and returns, the organization structure and the internal financial reporting systems. Accordingly, the figures appearing in these financial statements relate to the Company's single business segment. The Company has significant operations based in India, hence there are no reportable geographical segments in standalone financial results.
- 7 During the quarter ended June 30, 2022, the Company has granted 1,89,140 stock options under various Stock option plan, as approved by Board of Directors, to the eligible employees of the Company and its subsidiaries. Further 6,94,362 stock options has been lapsed and 2,59,727 stock options were exercised during the quarter ended June 30, 2022.
- 8 During the quarter ended June 30, 2022, based on its assessment of technical and other factors, the Company has re-assessed the useful life of certain property, plant and equipment. Pursuant to such change in useful life the loss before tax during the quarter ended June 30, 2022 has decreased by Rs. 149.18 million and loss per share has decreased from Rs. 4.75 to Rs. 4.53.

#### 9 Exceptional Items includes:

Place : Goa Date : August 08, 2022

|   |                                | (All amounts in Indian Rupees in millions) |                                |                              |
|---|--------------------------------|--|--------------------------------|------------------------------|
| Particulars   | Quarter ended<br>June 30, 2022 | Quarter ended<br>March 31, 2022            | Quarter ended<br>June 30, 2021 | Year ended<br>March 31, 2022 |
| Provision for diminution in valuation of non-current investment |                                |  | (21.87)                        | (21.87)                      |
| Total   |                                |  | (21.87)                        | (21.87)                      |

During the quarter ended June 30, 2022, the Company has completed its Initial Public Offer (IPO) of 10,74,97.225 equity shares of face value Re. 1 each at an issue price of Rs. 487 per share (including a share premium of Rs. 486 per share). The issue comprised of a fresh issue of 8,21,37,328 equity shares out of which, 8,21,02,165 equity shares were issued at an offer price of Rs. 487 per equity share to all allottees and 35,163 equity shares were issued at an offer price of Rs. 462 per equity share, after a discount of Rs. 25 per equity share to the employees (inclusive of the nominal value of Re. 1 per equity share) aggregating to Rs. 40,000 million and offer for sale of 2,53,59,897 equity shares by selling shareholders aggregating to Rs. 12,350 million. Pursuant to IPO, the equity shares of the company were listed on National Stock Exchange of India Limited (INSE) on May 24, 2022

The total offer expenses are estimated to be Rs. 1,697.25 million (exclusive of taxes) which are proportionately allocated between the selling shareholders and the Company as per respective offer size. The utilization of IPO proceeds of Rs. 38,703.00 million (net of provisional IPO expenses of Rs.1,297.00 million) is summarized below:

| (All amounts in Indian Rupees in millions) |  |  |                                   |                                   |  |  |
|--|--|--|-----------------------------------|-----------------------------------|--|--|
| S. No                                      | Particulars  | Amount to be utilised<br>as per prospectus | Utilisation upto<br>June 30, 2022 | Unutilised as on<br>June 30, 2022 |  |  |
|  | Funding organic growth initiatives   |  |                                   |                                   |  |  |
|  | <ul> <li>Building scale in existing business lines and developing new adjacent<br/>business lines</li> </ul> | 1,600.00                                   | 293.72                            | 1,306.28                          |  |  |
|  | (ii) Expanding our network infrastructure  | 13,600.00                                  | 152.00                            | 13,448.00                         |  |  |
|  | (iii) Upgrading and improving our proprietary logistics operating system                                     | 4,800.00                                   | 221.90                            | 4,578.10                          |  |  |
| 2  | Funding inorganic growth through acquisitions and other strategic<br>initiatives                             | 10,000.00                                  |                                   | 10,000.00                         |  |  |
| 3  | General corporate purposes   | 8,703.00                                   | 575.37                            | 8,127.63                          |  |  |
|  | Total  | 38,703.00                                  | 1,243.00                          | 37,460.00                         |  |  |

Net proceeds which were unutilised as at June 30, 2022 were temporarily invested in deposits with scheduled commercial banks account. There is a balance of Rs. 0.16 million lying in monitoring agency account of the Company.

11 On September 29, 2021, the Company has sub divided equity shares having a face value of Rs. 10 each into 10 equity shares having a face value of Re. 1 each. Further, appropriate adjustments, to the conversion ratio of outstanding Cumulative Compulsorily Convertible Preference Shares (CCCPS) has been made to reflect the impact of such sub-division.

12 The Company had converted from Private Limited Company to Public Limited Company, pursuant to a special resolution passed in the extraordinary general meeting of the shareholders of the Company held on September 29, 2021 and consequently the name of the Company has changed to Delhivery Limited pursuant to a fresh certificate of incorporation by the Registrar of Companies on October 12, 2021.

13 The Board of Directors of the Company at its meeting dated January 13, 2022, have approved the conversion of 42,50,045 Cumulative Compulsorily Convertible Preference Shares (CCCPS) having a face value of Rs. 100 each into 42,50,04,500 equity shares having a face value of Re. 1 each of the Company (in the ratio of 100:1 i.e. 100 equity shares of Re. 1 each against one CCCPS of Rs. 100 each).

14 The standalone financial results for quarter ended June 30, 2022, are available on the BSE Limited website (URL: www.bseindia.com), the National Stock Exchange of India Limited website (URL: www.nseindia.com) and on the Company's website (URL:www.delhivery.com/investor-relations/).

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For and on behalf of board of directors Delhivery Limited (form A known as Delhivery Private Limited)



Managing Director and Chief Executive Officer

S.R. Batibol & Associates LLP, New Delhi

